# **Roberto Nieves**

Specialist in Investment Management Industry joser.nievesd@gmail.com| www.linkedin.com/in/robertonieves1

Tel: +966510832899 RASA 7344, 13321 #805 Riyadh, Kingdom of Saudi Arabia



# **Profile**

I am an experienced and results-driven consultant with extensive knowledge in the investment management and banking industry. Currently, I lead the operational transformation for the Investment Operations teams at PIF, focusing on private investments. I excel at building and leading teams, developing target operating models, and delivering impactful client solutions. I like in environments where technology, finance, and people come together.

# **Work Experience**

# **SimCorp**

**Stream Lead Alternative Investments** Riyadh, Kingdom of Saudi Arabia March 2024 – Present

## Public Investment Fund (PIF) - Private investments management operational transformation.

- Led the transformation of the Investment Operations department by implementing a single platform to streamline the management of the Investment Book of Record (IBOR) and the Accounting Book of Record (ABOR) for Private Investments. I handled the planning, scheduling, and coordination with cross-functional teams to ensure timely and effective deployment.
- Collected and analyzed business requirements to replace Investran for managing alternative investments, ensuring a smooth transition.

# Principal Business Consultant Amsterdam, The Netherlands

October 2022 - March 2024

# **ESG Investing Subject Matter Expert**

- Led the implementation of end-to-end ESG solutions, improving data input, KPI calculations, and reporting for over 30 investment management firms across the EMEA region, enhancing compliance and reporting accuracy.
- Supported a team of 10 consultants by providing quality assurance and overseeing knowledge management, resulting in a 15% reduction in project costs.
- Analyzed ESG data feeds from MSCI, Sustainalytics, ISS, Truecost, and Clarity AI, optimizing data integration and accuracy for client reporting.

## Generali - ESG Rollout for PAIs Implementation

- Provided strategic advice on ESG disclosure for derivative contracts, improving exposure management and aligning internal processes with ESG guidelines.
- Reviewed criteria for calculating ESG data coverages and contributions for internal funds, increasing reporting accuracy.

# **DSM Pension Services – ESG Benchmark Integration**

- Assigned ESG data to customized blended benchmarks, enabling portfolio managers to compare ESG metrics against their portfolios and ensuring accurate reporting at both portfolio and benchmark levels.
- Automated the calculation of ESG data contributions based on benchmark weights of equity and fixed-income securities, providing daily reporting metrics using current market values.

## PFA - ESG Rating data integration

- Integrated ESG rating data into an equity portfolio, quantifying the consolidated rating by Greenhouse Gas Scope 1 and energy consumption, improving sustainability insights for investment decisions.
- Prepared comprehensive dashboards and reports, identifying major carbon contributors (e.g., utilities) by analyzing portfolio components like geography and economic sector, driving targeted investment goals.

## Senior Business Consultant Amsterdam, The Netherlands

June 2018 - October 2022

## State Street - Investment Compliance Program

- Designed a target operating model for compliance automation, enhancing operational readiness and compliance with UCITS regulations, achieving a 25% boost in efficiency.
- Implemented a regulatory framework for UCITS based on EU MMF 2017\_1131, ensuring seamless regulatory compliance.

#### DSM Pension Services – Equity and FX trading platform implementation

- Delivered hands-on training to Portfolio Managers and Traders, optimizing order execution and allocation processes, resulting in a 30% improvement in trade accuracy.

# **PGGM – FX Trading and Compliance**

 Automated the investment compliance process using Compliance Manager, reducing compliance errors and improving response times. Implemented an Order Manager system for FX Forwards using Bloomberg FXGO, increasing trade execution efficiency by 25%.

#### **FiSer Consulting**

Transformation Consultant Amsterdam, The Netherlands

May 2017 – May 2018

#### **Economic and Technology Research and Business Development**

- Authored a whitepaper on blockchain for trade finance, analyzing current developments and proposing a detailed implementation methodology for industry adoption.
- Organized an industry event with 40 financial professionals and 3 banking experts (ING, Atradius, Rabobank),
   establishing an innovation ecosystem for financial services.

#### Minsait

Management Consultant Mexico City, Mexico

Oct 2016 - Apr 2017

## Santander Bank - AML Transformation and Norkom Software Implementation

- Developed a strategic roadmap to improve AML unit communication, resulting in a 20% reduction in response times between branches and compliance analysts.
- Presented recommendations to C-level executives, driving improvements in the bank's AML/KYC operations.
- Analyzed the customer journey to identify operational pain points in AML/KYC processes, implementing process improvements that increased operational efficiency.

#### **PwC**

# Senior Consultant Mexico City, Mexico

Oct 2013 - Oct 2015

## Scotiabank - Activity-Based Costing Model Implementation

- Designed and implemented an activity-based costing model, improving cost allocation accuracy across service lines by 15%.
- Conducted a value chain analysis to identify cost drivers, enabling more informed financial decisions across the bank's operations.

# Deutsche Bank - AML/KYC Policy Design

 Designed and implemented KYC policies aligned with local regulations and global corporate standards, enhancing compliance for collective investment schemes and REITs.

# Management Solutions Senior Consultant Mexico City, Mexico Aug 2011 – Sep 2013

## **BBVA – Basel II Regulatory Implementation**

- Acted as a liaison between business stakeholders and engineering teams, leading the design of functional specifications to calculate regulatory capital requirements under Basel II, improving compliance by 15%.

## Education

Nyenrode Business Universiteit

#### **MBA**

GPA: 3.96 / 4.00 | Rank: 2nd out of 40 The Netherlands Oct 2015 – Sep 2016

Universidad de las Américas Puebla

# **BSc Finance and Accounting**

GPA: 9.2 / 10 | Rank: 8th out of 28 Mexico Aug 2004 – Dec 2008

# Languages

- English (Fluent), Spanish (Native), Dutch (Inburgering), Arabic (Learning)
- PowerPoint, Excel, SQL.
- Nationality: Dutch

# **Certifications and Executive Education**

- EU Taxonomy and Sustainable Finance Reporting, Greenomy (2023)
- Digital Transformation with Google Cloud, Google (2023)
- Natural Capital Approach, Stanford University (2022)
- Summer School Sustainability Disclosure in Corporate Reporting. Università Milano-Bicocca (2022)